



Our current climate has brought about an immense challenge for all companies, which is supporting their greatest asset, their people. With the onset of quarantines and social distancing, companies are, in record numbers, turning to remote solutions to support their employees, remain secure and productive at any location. You may hear this referred to as 'work from home', 'remote office', 'home office', 'telecommuting', or 'mobile work'. To make your conversations more effective, here is a general guide of Ingram Micro's vendors that support this initiative. The majority of these solutions are either software or cloud based, so no need to worry about inventory!



## Secure Connectivity Solutions

### VPN – Virtual Private Network

A way to create a secure and encrypted tunnel through the internet from an endpoint (smart phone, laptop, desktop) to company headquarters.

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|---|--|
| <a href="#">Cisco AnyConnect</a>              | <a href="#">Fortinet FortiClient</a>                           |
| <a href="#">PulseSecure Remote Access VPN</a> | Majority of Enterprise Firewalls from the <a href="#">NSBU</a> |

### MFA - Multi-Factor Authentication & SSO - Single Sign-on

Secures employees and corporations beyond using just a username and password.

MFA is something you know (like a password) with something you have (like a smart phone) to prove the employees identity before corporate access is allowed. SSO reduces the times employees have to enter a username or password to gain access to other corporate applications.

|                                |                                     |
|--------------------------------|-------------------------------------|
| <a href="#">RSA SecurID</a>    | <a href="#">Cisco Duo</a>           |
| <a href="#">Okta</a>           | <a href="#">Fortinet Fortitoken</a> |
| <a href="#">Microsoft M365</a> | <a href="#">WatchGuard MFA</a>      |
| <a href="#">Evidian SSO</a>    | <a href="#">SonicWALL SMA</a>       |

## Cloud Infrastructure Offerings



Assist companies to rapidly & dynamically grow their datacenter footprint with new workloads without procuring new hardware on premise.

|  |                                 |
|--|---------------------------------|
| <a href="#">AWS</a>                      | <a href="#">Microsoft Azure</a> |
| <a href="#">VMware Service Providers</a> | <a href="#">IBM Cloud</a>       |



## Virtual Desktops

Provides companies a secure way to deliver a corporate desktop to their employees on any device. Any work is being stored back at the company HQ or cloud provider.

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|--|--|
| <a href="#">VMware Horizon</a> , <a href="#">Horizon Cloud</a> , <a href="#">Horizon Apps</a><br><a href="#">Horizon Cloud on Azure Free Trial for 45 Days</a> | <a href="#">Citrix Virtual Apps &amp; Desktops</a> |
| <a href="#">Windows Virtual Desktop</a>  | <a href="#">AWS WorkSpaces</a>                     |

## Endpoint Security & Endpoint Detect and Respond (EDR)

These solutions secure the devices that employees use everyday from laptops, tablets, and smart phones, to ensuring companies can track and manage the remote devices. Solutions include; Next Gen Anti-Virus, Anti-Malware software, Mobile Device Management, Unified Endpoint Management, including DNS Security.

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|--|--|
| <a href="#">VMware</a> Workspace ONE, Carbon Black | <a href="#">Checkpoint</a> (Sandblast Agent) |
| <a href="#">Microsoft</a> Intune & EMS             | <a href="#">Palo Alto Networks</a> Prisma    |
| <a href="#">Fortinet</a> FortiClient               | <a href="#">SonicWALL</a> Capture Client     |
| <a href="#">TrendMicro</a> Deep Security           | <a href="#">IBM</a> MaaS360                  |
| <a href="#">Cisco</a> AMP for Endpoints            | <a href="#">Citrix</a> Endpoint Management   |
| <a href="#">Lookout</a>                            | <a href="#">FireEye</a> Endpoint Security    |
| <a href="#">Proofpoint</a>                         |  |

## Unified Communications & Collaboration / Voice

When parties across vast distances must collaborate, these solutions provide a way to organize a team, meet virtually, host web conferences, and engage with employees, students, and others!

|  |  |
|--|--|
| <a href="#">Cisco</a> WebEx Meetings and Teams | <a href="#">Microsoft</a> Teams ( <a href="#">free to education institutions</a> ) |
| <a href="#">BlueJeans</a>                      | <a href="#">Intermedia</a>   |
| <a href="#">RingCentral</a>                    | <a href="#">8x8</a>  |
| <a href="#">Microsoft</a> OneDrive             | <a href="#">Dropbox</a>  |
| <a href="#">Google</a> GSuite                  | <a href="#">Google Chrome Enterprise</a>   |

## Other Considerations

When cultural shifts occur in how business is conducted, there are other areas of concern to ensure the company and its people are protected from a legal, fiscal, and social responsibility perspective.

|   |   |
|---|---|
| Updating corporate policy <a href="#">documentation</a> for remote work | OSHA Compliance   |
| Updated Associate Training / Courseware for WFH <a href="#">tools</a>   | Implementation services for new tools   |
| <a href="#">Penetration Testing (Ingram DXS Solutions)</a>              | Email Security (Trustifi <a href="#">90 days free</a> ), <a href="#">Microsoft</a> , <a href="#">ProofPoint</a> ) |
| Updated Encryption Policies for devices and data                        | <a href="#">Financing Solutions</a>   |

With a full solution approach, remote work can prove highly beneficial and strengthen employees' productivity in specific use cases. We hope this document has helped you understand the top initiatives and aligned solutions to support a remote workforce. All categories can bolster others, we welcome a conversation with you to address you or your clients concerns. Contact your Ingram Micro sales representative to learn more. This information has been a combined effort curated from our Digital Transformation Solutions Team, Security, UCC & Cloud Business Unit, including our Enterprise Accounts team.

Stay safe, healthy, and be kind to one another!  
-Ingram Micro